COMPASS LABORATORY SERVICES

TOXICOLOGY COLLECTION PROCEDURES AND FAQs
COMPASS LABORATORY SERVICES BILLING POLICY

Compass Laboratory Services believes that each patient is unique with individual risk factors including genetic composition, lifestyle, and comorbidities. Through provision of industry leading prescription drug management/compliance and cardiometabolic clinical diagnostics, Compass provides providers and patients the information necessary to obtain the most detailed understanding of their risk and best treatment options. Compass also believes that these services must be affordable for patients, their health insurers, and Compass.

As a general rule, three different types of insurers pay for Compass services on behalf of our patients: government programs; in-network commercial insurers; and out-of-network commercial insurers. In addition, our uninsured patients may also pay us directly. It is Compass’ policy that all patients are billed in accordance with the guidelines provided.

GOVERNMENT PROGRAMS (MEDICARE, MEDICARE ADVANTAGE, MANAGED MEDICAID):
Compass testing is covered by traditional Medicare and other government health insurance programs. Compass does not bill Medicare fee-for-service patients, however, in accordance with governmental policy; governmental plans may require patient payment of co-pays and deductibles which Compass must bill.

IN-NETWORK COVERAGE (COMMERCIAL INSURANCE):
Compass works with all major insurers to provide in-network coverage. As a result, Compass is in-network with many of the major insurance carriers. Compass will bill any patient covered by an insurance company with which Compass is an in-network laboratory the patient responsibility as required by his or her individual plan.

OUT-OF-NETWORK COVERAGE (COMMERCIAL INSURANCE):
In the event Compass is out-of-network with a patient’s commercial health insurer, Compass will bill the insurance company, as well as the patient for any patient responsibility required by his or her individual plan. In the event that the insurance does not cover the services rendered (denied as non-covered), the patient will be considered self-pay (see uninsured-self-pay).

UNINSURED-PATIENTS/SELF-PAY:
A discount may be offered to patients who are uninsured, or their insurance does not cover the services rendered. Compass will bill uninsured/self-pay patients at the price indicated per the Uninsured/Self-Pay Patient Pricing Policy. Discount will be provided to all uninsured or self-pay patients without discrimination.

PAYMENT PLANS:
The patient payment plan allows for the balance to be divided into monthly payments. Any missed payment will render the payment plan agreement null, and the patient will be subject to additional collection efforts per Compass’s policies.

PROMPT PAY:
Compass may offer discounts to patients for payment in full at the time of the request. This discount serves to offset the cost of additional collections efforts and encourages immediate payment for all balances owed to Compass. Discounts will be considered on a case-by-case basis.

SMALL BALANCE WRITE OFFS:
Value is set for balances $4.99 or less. Credit and Debit for commercial payors, debit only for governmental plans.

ADDITIONAL DISCOUNTS:
Compass will consider requests for additional discounts for any patient on a case-by-case basis based on the individual circumstance. A decision to provide an additional discount for a patient must be approved by management and must be documented in the patient’s record accordingly.

BILL CYCLE:
The patient billing cycle includes a consolidated statement for all dates of service with a total of 3 statements sent to a patient for a given date of service approximately 30 days apart. If no payment is made after 30 days of receipt of the third statement for a given date of service, the account is forwarded for additional payment collection efforts by Compass’s internal team.
CONTACT INFORMATION

Customer Service: (901) 348 – 5774
Toll Free: (877) 836 – 1140
Fax: (901) 348 – 5738

CUSTOMERSERVICE@COMPASSLABSERVICES.COM

Hours of Operation: Monday-Friday 8:00 - 5:00 CST

COLLECTION INSTRUCTIONS

What supplies will I need for Urine prescription drug monitoring (PDM)?
- Requisitions
- Toxicology Kits (sealable specimen cups and a specimen bag for return)
- Materials for return shipping

What supplies will I need for PDM Oral Fluid?
- Requisitions
- Oral Fluid Collection Kits (Including 1 Quantisal collection device). Store kits at room temperature
- Materials for return shipping

How do I place a reorder?
Sales representatives will order the initial supply shipment. A reorder form is also included in this binder (last page).
PLEASE SUBMIT ALL ORDERS IN WRITING, VIA FAX, OR EMAIL.

Where do I submit the reorder form?
Submit the reorder form to Compass Customer Service at customerservice@compasslabservices.com or by phone at 901-348-5774 or fax 901-348-5738.

How long will it take to receive supplies?
Please order supplies 10 days in advance to ensure no disruption in service.
PDM URINE REQUISITION

The PDM Requisition is a BLUE requisition for your immediate recognition. This requisition is used for typical drug screening/confirmation. If you create a profile, it will be printed directly on the requisition. You will need to check this profile for testing or choose other tests if you do not want to perform your annual profile.

- Every requisition must have two forms of identification. Forms of identification include legal first AND last name, social security number, and date of birth.
- Every specimen must have two forms of identification. The Specimen ID Number serves as 1 identifier. The 2nd identifier may be the patient’s date of birth, or legal first AND last names.
- The ordering physician MUST BE PROVIDED and match a physician listed on file for the account.
- Diagnosis codes must be provided. Please provide all appropriate diagnosis codes; these should align with notations in the patient records.
- Mark medications from the list on the requisition. If the drug is not on the list, please provide the medication by writing in the appropriate section on the requisition. Please do not send a medication list.

What if the requisition is not completed correctly?
If the requisition is filled out incorrectly, an affidavit will be sent to the clinic for the needed information. It is important to remember that specimens are held, and reports are not released until corrected information is received. Timeliness is extremely important.

Additionally, below are examples of the most common issues:
- The patient name on the bottle seal does not match the patient name on the requisition.
- The barcode label on the specimen does not match the barcode on the requisition (Reject)
- Insurance information is not provided, and the patient is not selected as a self-pay patient
- Correction fluid is used to correct a requisition error. In the event of error, please mark through the error with a single line, correct it, and initial and date next to the correction.
- Mismatched demographic information between the requisition and any provided patient data sheets
- The specimen cup is not labeled or if the patient information on the cup is inconsistent with the requisition (Reject)

In the event a requisition is incomplete, will the specimen still be processed?
In most instances the specimen will be processed but results held until the information is received. There are, however, some instances which preclude Compass from processing the specimen until the information is completed and returned:
- Account information absent on the requisition
- The requisition is not a Compass Laboratory requisition
- A photocopy of the requisition is received instead of the original requisition
- Tests are not clearly marked

Will a specimen ever be rejected?
There are some instances where Compass has no alternative but to reject specimens. These reasons include:
- The specimen cup has no unique identifiers.
- Specimen leakage during transit
- Mismatch between requisition and specimen seal.
- Specimen received past stability.
Practice Information: Please contact customer service before making changes to the preprinted practice information section. (901-348-5774)

1. **Patient Demographics/Insurance:** List patient’s **LEGAL First and Last name.** List additional unique identifier (SSN or DOB). All requisitions must have 2 identifiers, (first and last name) + (SSN or DOB). Record ordering physician name, date/time of collection, processor name, insurance/payment information, patient address. Have patient/guardian sign and note if signature belongs to guardian.

2. **Prescribed Medications:** Select all currently prescribed patient medications. **Do not** provide a separate medication list. For medications not listed, please write in on the lines provided.

3. **Diagnostic Codes:** Check and/or list patient diagnostic codes in ICD10 format.

4. **Point of Care Results:** Document here any positive and negative POC results if applicable and check the “Confirm” box to confirm this drug class.

5. **Test Selection Panel:** Check panel or Standard Risk Profile.

6. **Individual Test Selection:** Select “Confirm all applicable prescribed medications” to order tests for medications listed in Section 2. Make test selections from the Drug Classes provided. To order an individual drug test, check “Other” and write on the line provided. Select testing methodology: 1. To perform screening and confirm drug classes with positive screening results, select, “Perform Immunoassay Screening (if available)/Reflex Presumptive Positives OR 2. To perform LC/MS/MS confirmation without initial screening, select, “Perform Confirmations Only.”

Provider signature required or authorized individual must document order as indicated.

Write the patient’s first and last name on the specimen label (**cup seal label must match the legal first and last name on the requisition**). Write collection date. Place the cup seal label with the specimen ID centered over the cup lid.
When do I use oral fluid collection?
Oral Fluid collections are to be utilized only if the patient cannot provide a sufficient urine specimen.

What supplies will I need for oral fluid collection?
- Requisition
- 1 Quantisal™ collection device
- 1 red top collection tube
- Resealable specimen collection bag

What steps do I take to collect oral fluid specimens?
1. Verify donor identity.
2. Check the expiration date on the Quantisal collection device (found on the transport tube with the red cap). DO NOT USE IF EXPIRED.
3. Confirm that donor has not consumed food, beverage, chewing tobacco, or sublingual medications for at least 10 minutes prior to specimen collection. If any consumption has occurred, wait an additional 10 minutes before proceeding to the next step.
4. Remove Quantisal collection device from resealable bag. Open at the notch and remove collection device. Do not remove the red top tube at this time. DO NOT DISCARD the resealable bag, as the specimen will be returned for testing in this bag.
5. Have patient position collection device under patient’s tongue, then mouth should be closed. Patient MUST NOT chew on pad, talk, or remove the collection device until the indicator turns BLUE. Patient should then tilt head down and circulate tongue to help produce saliva. In most cases, the volume adequacy indicator will turn blue within 2 - 5 minutes. If it does not turn blue discard the Quantisal device. Patient should then drink water, wait 10 minutes, and recollect.
6. When the indicator turns BLUE, have patient hold red top transport tube in an upright position and uncap by pushing up with thumb. DO NOT SPILL OR EMPTY LIQUID FROM THE TUBE.
7. Patient should insert collection device into the uncapped transport tube and replace cap.
8. Snap the cap firmly closed for transport. Ensure the “SNAP” is audible to complete closure. Have patient initial and date barcode sticker at the bottom of the requisition. Place label on the center of the transport tube as indicated on the label and press down on both sides to secure seal.
9. Confirm that the requisition is accurate and complete.
10. Fold requisition so that patient information is not visible and place in the back pouch of the resealable bag.
11. Place specimen transport tube in the main compartment of the resealable bag. Seal bag and ship according to proper guidelines as detailed in this document.
Collection Procedure Manual

Practice Information: Please contact customer service for assistance with making changes to the preprinted practice information section. (901-348-5774)

1. Patient Demographics/Insurance: List patient’s LEGAL First and Last name. List additional unique identifier (SSN or DOB). All requisitions must have 2 identifiers, (first and last name) + (SSN or DOB). Record ordering physician name, date/time of collection, processor name, insurance/payment information, patient address. Have patient/guardian sign their signature, note if signature belongs to guardian.

2. Prescribed Medications: List all currently prescribed patient medications. Do not provide a separate medication list. For medications not listed, please check “Other” and list the medications.

3. Diagnostic Codes: Check and/or list patient diagnostic codes in ICD10 format

4. Test Selection Panel: Select Standard Risk Profile here or use Section 5 to make test selections.

5. Individual Test Selection: Select “Confirm All Prescribed Medications,” to order tests for medications listed in Section 2. Make test selections from the Drug Classes provided. Please do not cross out individual drugs in a class, to order an individual drug test, write, “Add (drug name),” in Section 5. *ex: “Add Naloxone”.

Specimen Label: Write the patient first and last name on the specimen label (tube seal label must match the legal first and last name on the requisition). Write collection date. Place the transport tube seal label with the specimen ID centered over the transport tube red cap.
SPECIMEN PACKAGING AND SHIPPING

Can I ship urine and oral specimens in the same box?
Yes! The preferred method is to ship both Urine and Oral in the same box.

How should the specimens look after packaging?

**Specimen Conditions and Preservation**
Specimens should be packaged and shipped as soon as possible.
Urine specimens should remain at ambient temperature prior to and during transport to the laboratory. If specimens cannot be transported in a timely manner, please contact Customer Services for further instructions.
Oral Fluid specimens should be refrigerated until shipment. Oral Fluid specimens are stable for 7 days - please ship as soon as possible. Ship oral fluid specimens at ambient temperature. If they are received after 7 days past collection, the report will list “Specimen exceeds 7-day stability limit. Discarded.”

Can I use FedEx or UPS?
Yes! If using FedEx, place the secure specimens directly in the brown clinical box. Attach the return shipping label. The return shipping label is located in the bag stating, “Only use these labels when returning PDM (Prescription Drug Management) or Oral Fluid specimens to Compass Laboratory.” If your clinic utilizes UPS for shipping, place the secure specimens in a UPS branded LaboratoryPak and seal the bag. Place the sealed LaboratoryPak in a UPS box. Close and seal the box, and attach the Return Shipping Label stating, “Only use these labels when returning PDM (Prescription Drug Management) or Oral Fluid specimens to Compass Laboratory.”
The web portal can be reached from the link at the top right-hand corner of our main site, www.compasslabservices.com.

Or enter the following URL:
https://myportal.compasslabservices.com/diagfix/Account/SignIn.aspx

Enter your User ID and Password as provided by the Laboratory. Click Login. Upon login, you will be redirected to the main screen.

Click on the two Results buttons to view results from both systems.

View history for past results, filter by date, or search by names or other criteria.
# PRESCRIPTION DRUG MANAGEMENT SUPPLY ORDER FORM

Clinic Name ____________________________________________________________

Shipping Address _______________________________________________________

Requested By ___________________________ Date Ordered ___________________

## COLLECTION SUPPLIES

<table>
<thead>
<tr>
<th>Item</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>PDM Requisitions (each)</td>
<td></td>
</tr>
<tr>
<td>Specimen Cups w/ Bags (each)</td>
<td></td>
</tr>
<tr>
<td>Specimen Bags, Non-Biohazard (each)</td>
<td></td>
</tr>
<tr>
<td>Small Disposable Gloves (Box of 100)</td>
<td></td>
</tr>
<tr>
<td>Medium Disposable Gloves (Box of 100)</td>
<td></td>
</tr>
<tr>
<td>Large Disposable Gloves (Box of 100)</td>
<td></td>
</tr>
<tr>
<td>Nun Cap Style Specimen Collection Bowl (each)</td>
<td></td>
</tr>
</tbody>
</table>
ORAL FLUID
SUPPLY ORDER FORM

Clinic Name

Shipping Address

Requested By __________________________ Date Ordered _________________________

<table>
<thead>
<tr>
<th>COLLECTION SUPPLIES</th>
<th>Quantity</th>
<th>SHIPPING SUPPLIES</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oral Fluid Requisitions (each)</td>
<td></td>
<td>FedEx Shipping Labels (20 Pack)</td>
<td></td>
</tr>
<tr>
<td>Oral Fluid Collection Kits (each)</td>
<td></td>
<td>UPS Shipping Labels (20 Pack)</td>
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</tr>
<tr>
<td>Specimen Bags, Non-Biohazard (each)</td>
<td></td>
<td>UPS Clinical Laboratory Pack (each)</td>
<td></td>
</tr>
<tr>
<td>Small Disposable Gloves (Box of 100)</td>
<td></td>
<td>Shipping Bags (20 Pack)</td>
<td></td>
</tr>
<tr>
<td>Medium Disposable Gloves (Box of 100)</td>
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</tbody>
</table>

+Available for Compass Employees Only

Fax order to 901-348-5738 or email customerservice@compasslabservices.com.

Supply orders are shipped Ground. Please allow up to 3 business days for receipt.
Please note this timeline so there is no lapse in your supplies.

________________________________________

LAB USE ONLY

Order Received: _________________________   Confirmation Number: ___________________